

Modernizing Site Security with Mobile Surveillance Trailers

in Northern California

Protecting remote and high-risk environments demands more than static solutions.

Mobile surveillance trailers offer a smarter, more agile alternative—delivering 24/7 coverage, rapid deployment, and lower costs. With advanced analytics and remote monitoring, they improve visibility, speed up response, and streamline operations.

Recognizing these advantages, Triumph Protection partnered with Security 101 to deploy a more flexible, tech-forward security solution designed to meet modern demands without compromise.

CLIENT BACKGROUND



Triumph Protection Group is a California-based firm delivering armed and unarmed guard services, investigations, and executive protection across the U.S. and Canada. Led by

CEO Jeffrey Fields, the company specializes in securing complex environments—from active construction sites to remote facilities—backed by deep expertise in law enforcement and private security.

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OVERVIEW

Client:

Triumph Protection Group – Security services firm operating across the U.S. and Canada.

Challenge:

Rising costs and limited effectiveness of on-site guards at a high-risk Northern California facility.

Solution:

Deployment of mobile surveillance trailers through a strategic partnership with Security 101 – San Francisco (Bay Area).

Key Features:

- AI-powered video analytics
- Remote monitoring (RMS/VMS)
- Solar + dual battery systems
- Visible deterrents (strobe lights, 2-way audio)

Results:

- Expanded coverage with fewer personnel
- Faster incident response
- Lower operating costs
- Reliable video evidence for investigations

THE CHALLENGE

In high-crime areas, even well-planned security programs can fall short, especially when budget constraints clash with persistent threats such as theft, vandalism, and slow police response times. One Northern California site was facing exactly that.

“We’d been covering the site with guards, but the costs for our client were becoming prohibitive. We needed a more sustainable solution—something visible, effective, and easier to scale.”

— Jeffrey Fields, CEO, Triumph Protection Group

A remote facility on the edge of the property was repeatedly targeted, and despite deploying a guard, the client struggled to justify the ongoing cost.

The need was clear: maintain a visible deterrent and responsive coverage without overwhelming the institution’s limited resources.

Triumph Protection needed a way to uphold safety standards without compromising visibility or response, within an environment where every security decision had real consequences.

“At the end of the day, we wanted to give our clients options—something that deters crime, works reliably, and doesn’t break the budget.”

— Jeffrey Fields, CEO, Triumph Protection Group

THE SOLUTION

To meet the demand for scalable, high-impact security in vulnerable environments, Triumph Protection partnered with [Security 101 in Northern California](#), led by Rob Chamberlin. Together, they launched a flexible, tech-forward alternative to traditional guard services: [mobile surveillance trailers](#) designed for rapid deployment and 24/7 coverage.

“Our trailers are traditionally used as a powerful deterrent in areas with no power or infrastructure. Security firms like Triumph Protection use them to supplement guard coverage—delivering a more effective and cost-efficient solution to their clients.”

— Rob Chamberlin, President, Security 101 – San Francisco (Bay Area)



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Launched under Triumph's new branded program, [Triumph Watchtower](#), the initiative reflects the company's commitment to smarter, more responsive protection. The trailers provide a practical and visible deterrent while enabling greater oversight and cost control for clients with evolving needs.

Each unit features:

- AI-powered camera analytics for proactive threat detection
- Remote monitoring platforms (RMS/VMS) for real-time oversight
- Solar + dual battery systems for autonomous, off-grid operation
- Built-in deterrents, including strobe lights and two-way audio

Initial deployments have focused on Northern California, where Triumph can manage logistics closely while evaluating expansion into new markets.



“We tried other providers, but I wasn’t a fan of their customer service or their pricing model. With Security 101, we get support, flexibility, and control over both the brand and tech.”

— Jeffrey Fields, CEO, Triumph Protection Group

A SMARTER RESPONSE FOR HIGH-RISK ENVIRONMENTS

In a resource-constrained area facing recurring security breaches and slow emergency response, the introduction of mobile surveillance trailers delivered immediate advantages:

- Expanded coverage across multiple access points without increasing headcount
- Real-time alerts and remote visibility for faster response and incident escalation
- Lower ongoing costs compared to full-time security staffing
- Reliable documentation to support investigations and risk management

This hybrid model enabled Triumph to maintain safety standards while controlling costs, offering a scalable solution for high-risk, resource-constrained settings.

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“Working with Rob and the Security 101 team has been great—they’re really on top of it. What stood out most was the level of support throughout the entire process. I never felt like I was just handed a trailer and left on my own. From setup to follow-up, they’ve been there every step of the way.”

— Jeffrey Fields, CEO, Triumph Protection Group

SECURITY 101: POWERING THE NEXT GENERATION OF REMOTE SURVEILLANCE

As threats evolve and security budgets tighten, mobile surveillance trailers are helping providers like Triumph Protection meet today’s challenges with greater agility and confidence.

Built for durability, visibility, and intelligent monitoring, these units offer a powerful alternative or complement to traditional guard services.

Through its partnership with Security 101 in Northern California, Triumph launched Triumph Watchtower to deliver branded, tech-forward protection across the region. .

“Better solution for the end user, strong profitability for us, lower cost for customers. That’s a pretty powerful win.”

— Rob Chamberlin, President, Security 101 – San Francisco (Bay Area)

With streamlined deployment, 24/7 support, and flexible financing, the program is designed to scale—supporting campuses, construction zones, logistics yards, and any environment where static solutions fall short.

Tomorrow’s security demands smarter tools. With mobile surveillance trailers, Security 101 is helping clients lead the way.

Ready to protect your site with cutting-edge mobile surveillance technology?

Contact Security 101 in Northern California today to explore solutions tailored to your environment and budget.

CONTACT US