



Security in numbers.
Service that counts.

Personal Profile

FRANCHISING

Security 101 — Franchise Development Team
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Security 101 Franchising: Personal Profile

Security 101 respects your privacy. We will not share your information with anyone — ever.

Furthermore, the information you furnish in this form is not binding and in no way obligates you or TBA to purchase or sell a franchise. Its purpose is to provide our company with the pertinent information needed to evaluate you as an applicant. The company will hold the answers supplied in this application in strict confidence. The information and references provided herein will not be verified without your written and/or oral authorization.

PERSONAL DATA

First name	M.I.	Last name	
Marital status	Single	Married	Divorced
Spouse First	M.I.	Last name	
Address			
City, ST, Zip			
Home phone	Morning	Afternoon	Evening
Mobile phone	Morning	Afternoon	Evening
Business phone	Morning	Afternoon	Evening
Email address:			

PERSONAL CONFIDENTIAL INFORMATION

Date of birth			
Ever filed for bankruptcy?		If so, when?	
Do you own or rent your home?		Monthly payment \$	
How long at current address?			
Dependents:			
Name	Age	Name	Age
Name	Age	Name	Age



SECTION 3

You

Title:

Responsibilities

Annual Salary \$

Title:

Responsibilities

Annual Salary \$

Will you be leaving this employment to open your business? Yes No

Other income

Total Combined Income \$

Title:

Responsibilities

Have you ever owned or operated a business before? Yes (explain below) No

Type of business

How Long?	Sold	Closed	Still own
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Annual Income	\$	Full-time	Part-time
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SECTION 4



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ABOUT YOU

How did you become interested in Security 101?

What are your primary reasons for going into your own business?

1 2 3

What would you consider your strengths in operating a security business?

1 2 3

What are your primary concerns with owning your own business?

Ideally, when would you open your franchise? ASAP Within 3 months Within 6 months

In which geographical area(s) would you like to operate your franchise in?

1 2 3

Do you plan to have a business partner? Yes No

If so, will they be active in the business? Yes No

Will any family members be involved in the business? Yes No If so, who?

Name Relationship

Name Relationship

SKILLS

Languages spoken (other than English)?

Have you ever managed employees? Yes No

If so, how many?

In what capacity?

Your computer skills: None Casual Average Above Average

Spouse and/or partner's skills: None Casual Average Above Average



Your financial management skills:	Poor	Casual	Average	Exceptional
Spouse/partner's financial management skills:	Poor	Casual	Average	Exceptional
A Security 101 franchise has two main components — <i>sales & management</i> .				
Which component are you most comfortable with:				Sales Management
Which component is your spouse/partner most comfortable with:				Sales Management
Current Affiliations (Fraternal, Business, Professional, Civic, etc)				
1	2		3	
Do you have a Contractor's License?	Yes	No	If yes, where and what type?	

Amount of Capital to invest \$	Source of Capital
100,000	100% Equity
200,000	50% Equity, 50% Debt
300,000	33% Equity, 67% Debt
400,000	25% Equity, 75% Debt
500,000	20% Equity, 80% Debt
600,000	16.67% Equity, 83.33% Debt
700,000	14.29% Equity, 85.71% Debt
800,000	12.5% Equity, 87.5% Debt
900,000	11.11% Equity, 88.89% Debt
1,000,000	10% Equity, 90% Debt

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SIGN

This is not a contractual agreement. The signing of this document does not obligate you in any way to purchase a Security 101 franchise. The undersigned certifies that the information supplied on this proposal is given for credit purposes and is true and correct and authorizes the appropriate credit authority or it's assigns to whom this proposal is made and any credit bureau or other investigative agency to investigate all references or data listed or accompanying this proposal. The undersigned authorizes all parties and agrees to release any credit or financial information requested as part of investigation.

I warrant that the attached information remains true and correct as of the date hereof.

Signature

Date

mm/dd/yy

Spouse's Signature

Date

mm/dd/yy